
JOHN W. MANZETTI

CRANBERRY TOWNSHIP, PA 16066

C: 412-973-9563 | jwm@manzettigroup.com

INTERESTS

Served as a Board Director and on Board committees at both public and private companies and regional for-profit and not-for-profit organizations. Active in the life sciences community serving in the capacities of Business Advisor, Executive Chairman, Chairman and Board Director of several early-stage and growth-stage healthcare organizations.

ADDITIONAL INFORMATION

- John was honored in 2016 as a Smart 50 award honoree for his leadership and PLSG's contributions to the region's economic growth by *Smart Business Pittsburgh*. He also won the "Impact Award" for leading the organization having the most impact on regional economic growth.
- In 2016, Mr. Manzetti also received the Pittsburgh Business Times Health Care Hero Award in recognition of his individual contributions to the regional healthcare community.
- John was the recipient of the 2011 TechQuest Pennsylvania Outstanding Leadership in Technology Award. He was also the winner of the 2008 Carnegie Science Center Catalyst Award for the Life Sciences, and a winner of the 2008 Ernst & Young Entrepreneur of the Year Award.
- He has served as a Board Director and on Board committees at both public and private companies and regional organizations.

PROFESSIONAL SUMMARY

- A visionary financial and corporate leader, technology entrepreneur, investor, start-up advisor.
- Expert on the topics of venture capital formation, economic development and the commercialization of innovation.

PROFESSIONAL SUMMARY

- Accomplished Leader and Motivator
- Strong Professional Skills
- Strategic Planning Skills
- Financial Management Skills
- Business Growth Skills
- Raising Capital
- Venture Capital Investor
- Business Management Skills
- Analytic Thinker
- Strong Presentation Skills
- Governance Skills
- Promotes a Positive Team Environment

WORK HISTORY

MANZETTI GROUP, LLC

Managing Director | 438 Settlers Village Circle, Cranberry Twp., PA 16066 | January 2017-Present

- A visionary financial and corporate leader, technology entrepreneur, investor, start-up advisor and expert on the topics of venture capital formation, economic development and the commercialization of innovation
- Managed over \$1B in mergers and acquisitions
- Raised over \$200M in equity capital

JTM, LLC

Business Advisor and Co-Founder | Oakdale, PA 15071 | May 2017-Present

- Co-founded the Company and formed LLC
- Developed business plan and go-to-market strategy
- Raised capital to develop software product application and design the website and marketing plan to bring the product to market in early 2018

PITTSBURGH LIFE SCIENCES GREENHOUSE (PLSG) 11+ years

Executive Chairman, PLSG and

Founder and Managing Director, PLSG Accelerator Fund, LLC

President and Chief Executive Officer, PLSG and

Founder and Managing Director, PLSG Accelerator Fund, LLC

- Globally recognized for taking innovation from “Concept to Commercialization™”
- Worked with nearly 500 companies, invested \$22 million into 80 companies, which has leveraged \$1.5B of additional capital coming into the region
- Helped create dozens of companies and over 14,000 jobs and bring 135 products to market
- Established the only pure life sciences for-profit venture capital fund in the region

NOMOS CORPORATION

President and CEO | Cranberry Twp., PA | 7 years

- Grew the company from a \$4 million domestic operation to a \$30 million global healthcare company
- Raised over \$35M in capital
- Led an Initial Public Offering before selling the company to a publicly traded partner
- Served as Board member of the public company post-merger

CARNEGIE GROUP, INC.

EVP and CFO, Business Unit GM | Pittsburgh, PA | 10 years

- Led the Initial Public Offering as CFO
- Helped direct the growth from \$10M to \$35M
- General Manager of the 80 person \$15M Government Business Unit and the \$5M Manufacturing Business Unit

BABCOCK & WILCOX COMPANY

Group Controller | Chagrin Falls, OH | 19 years

- 19+ year career of successive leadership positions in finance and manufacturing
- Managed financial and business operations for a \$600M, multi-national business unit

EDUCATION

BACHELOR OF SCIENCE Business Administration

Geneva College

Beaver Falls, PA

MBA Business Management

University of Akron

Akron, OH

Ph.D. – Honorary Doctorate Entrepreneurial Business

Geneva College

Beaver Falls, PA